

PROTECT YOUR BUSINESS AND YOUR PATIENTS WITH RFID

Disposables/Consumables have become an important part of the business model. ISS AG has developed an RFID driven concept that offers the highest possible copy protection and additional security features and, on the same time, a high user-friendliness. Marketing and sales have new prospects with the concept for innovative business models close to your customers, added value and customer loyalty.

Your Advange

Through the access to the real consumption data and data mining you receive a great variety of additional information which is an important advantage for all parts of the value chain.

Management, Marketing & Sales

The ISS application offers a highest possible copy protection and therefore the security for your business model.

Through the ISS solution you receive a multitude of additional information about actual activities on any grouped devices (countries, regions, types, high volume, low volume etc.). This information enables new business models (Pay Per Use, Pay as you grow etc.), a very detailed observation and management of the business and novel customer loyalty programs.

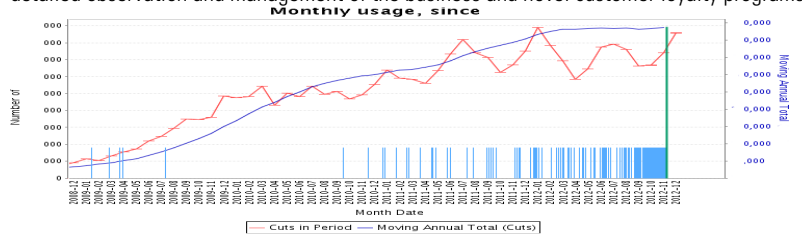


Fig 1: A typical report from the ISS-analyzer which supplies important control data using real data and statistical methods (e.g. MAT).

End Customer

The end customer benefits from a wider choice of possible business models. Furthermore he will be optimally supported in the use of the application, e.g. by an automated choice of defined calibrations, presettings or menus. The inadvertent use of an expired disposable will be prevented.

QM and Customer Support

For inquiries, problems and ambiguities it can be evaluated very detailed when a disposable was used for which application. This way the service technician often receives more precise information than from the customer himself.

Through blocking lists it can be made sure that disposables which must not be used any longer (e.g. in case of a recall or because they have already been used with another device) will be blocked. This increases the security for the end users and patients and secures your business model.

In addition the concept includes service relevant features which enable e.g. to regularly enter and automatically evaluate performance data (see ISS REMEDI™).

Your contact

Andreas Müller
 Head of Software Development

T +41 32 513 67 83
 andreas.mueller@iss-ag.ch

Our Services

The ISS solution consists of standard components and customised parts. We are the integrating partner and support you from the analysis of the questions to the preparation of the requirements and specifications up to the implementation and validation. The standard components of the solution are developed and validated according to ISO 13485 and IEC 62304.